




Brand Margin - 8%


Ariel Perfect Wash						
	SKU	Rs.3 (12g)	Rs.3 (6+1)	Rs.10 (90g)	500g	1kg
	MRP	48	252	120	90	179
	RLP	44.44	200.01	102.04	83.34	165.74
	UPC	42	6	5	48	24
		16pcs	12pcs x 7 patti	12pcs		


Ariel Complete									
	SKU	200g	500g	500+200g	1.5Kg	1Kg+500g+ Free Liq	2+1 Kg	3Kg + BKT	4Kg BOGO
	MRP	50	116	166	370	385	800	700	1600
	RLP	46.3	107.41	153.7	342.59	356.48	740.74	648.15	695.65
	UPC	120	48	34	16	16	8	8	6
						Liq Free		BKT Free	BIG1


Ariel Colour						
	SKU	500+200g	1Kg	1.5Kg	2Kg	2 + 1 Kg
	MRP	173	215	342	498	580
	RLP	160.18	199.07	316.67	461.11	537.04
	UPC	34	24	16	12	8


Ariel Matic FL													
	SKU	200g	500g	1Kg	2Kg	4Kg	3Kg+ Liq	4+2Kg	6Kg +CN	6Kg +0.5Liq	6Kg +1Liq	Ariel Mat 5kg+2L	5Kg+3Kg
	MRP	55	170	315	660	970	735	1499	1525	1399	1525	1460	1760
	RLP	50.93	157.41	291.67	455.17	898.14	680.56	1387.96	1412.05	1295.37	1412.03	1351.86	1629.63
	UPC	120	48	24	12	3	4	2	2	2	2	2	2
						Liquid Free	Liquid Free						

Ariel Matic TL												
	SKU	200g	500g	1Kg	2Kg	2Kg + 0.5l	4Kg	6Kg	4+2Kg+Li q	6kg+0.5l	Ariel Mat 5kg+2L	5Kg+3Kg
	MRP	50	160	290	595	595	855	1375	1399	1399	1330	1760
	RLP	46.3	148.15	268.52	410.35	457.69	791.67	1273.16	1295.37	1295.37	1231.49	1629.63
	UPC	120	48	24	12	12	3	2	2	2	2	2
									Liquid Free			

		Ariel Liquids FL									
	SKU	Rs.10 Pouch	500ml	1L	1L Pouch	2L Pouch	2.5L Bottle	3L Pouch	4L	6L	6.4l
	MRP	60	148	255	199	499	624	690	969	1259	1339
	RLP	53	137.04	236.11	184.26	462.04	577.78	638.9	897.23	1165.75	1239.81
	UPC	24	12	12	12	6	4	4	3	2	2

		Ariel Liquids TL									
	SKU	Rs.10 Pouch	500ml	1L	1L Pouch	2L Pouch	2.5L Bottle	3L Pouch	4L	6L	6.4l
	MRP	60	133	225	173	439	535	610	865	1125	1199
	RLP	53	123.15	208.33	160.18	406.48	495.37	564.82	800.92	1041.67	1110.18
	UPC	24	12	12	12	6	4	4	3	2	2

		Matic Anti Germ	
SKU		1 Kg	3+1 Kg
MRP		250	800
RLP		231.5	740.7
UPC		18	3

		PODS			
SKU		18 CT	4in1 - 18 CT	32 CT	4in1 - 32 CT
MRP		432	432	704	825
RLP		400	400	651.85	763.89
UPC		10	10	6	6

Tide Brand Margin - 8%

Tide Blue Bar & White Bar									
SKU	75g	145g	250g	3+1	6+1	1Kg	2Kg	Tide Multi Bar	
MRP	5	10	30	30	199	125	170	30	
RLP	4.63	9.26	27.78	27.78	184.3	115.7	157.41	27.78	
UPC	120	72	48	48	8	12	6	20	


Tide Naturals				
SKU	100gm	500g	1Kg	3Kg
MRP	10	45	85	250
RLP	9.26	41.67	78.7	231.5
UPC	60	48	24	8
	6Pcs			


Tide Fresh Clean			
SKU	100g	500g	1Kg
MRP	10	47	93
RLP	9.26	43.5	86.11
UPC	60	24	24


Tide Double Power Jasmine Rose(JR) & Lemon(LM)														
SKU	Rs. 10 (95g)	500g	1Kg	1.5Kg	2Kg	3Kg	3Kg(CN)	4+1Kg	5Kg+BKT	5Kg+Liq	6+2Kg	9Kg	7+3Kg	8+4kg
MRP	120	73	146	225	280	390	399	659	799	725	1025	1089	1220	1519
RLP	102	66.67	135	208	259	361	369.45	610.2	739.8	671.29	949.1	1008	1130	1406.5
UPC	5	48	24	16	12	8	8	5	4	5	3	3	2	2
	12Pcs						CN FREE		BKT FREE	LIQ FREE				

Tide Ultra Antigerms		
SKU	1Kg	2+1Kg
MRP	160	375
RLP	148.2	347.2
UPC	12	3

Tide Liquid

	Tide Liquid FL						
	SKU	Rs10(50ml)	850ml	850ml(Pouch)	2.2L	3.2L	3.2L(Pouch)
	MRP	60	209	155	470	730	729
	RLP	53	193.52	143.52	342.6	675.9	674
	UPC	24	12	12	4	4	4

	Tide Liquid TL						
	SKU	Rs10(50ml)	850ml	850ml(Pouch)	2.2L	3.2L	3.2L(Pouch)
	MRP	60	179	130	430	650	719
	RLP	53	165.74	120.37	398.2	601.9	665.74
	UPC	24	12	12	4	4	4

	PODS				
	SKU	18 CT	4in1 - 18 CT	32 CT	4in1 - 32 CT
	MRP	432	499	704	825
	RLP	400	462	651.9	763.9
	UPC	10	10	6	6

Tide Powder

	Tide Matic TL			
	SKU	1Kg	3Kg	6Kg
	MRP	199	499	1250
	RLP	184.3	462	1157
	UPC	12	3	2

	Tide Matic FL		
	SKU	1Kg	3Kg
	MRP	299	539
	RLP	212	499.1
	UPC	12	3

Head And Shoulders 2 in 1

Smooth and Silky



SKU	72ml	200ml	400ml	675ml	1000ml
MRP	105	265	515	1169	1599
RLP	95.45	240.91	468.2	1043.8	1333
UPC	48	56	30	12	8

Cool Menthol



SKU	72ml	200ml	400ml	675ml	1000ml
MRP	105	265	525	1169	1599
RLP	95.45	240.91	477.3	1043.8	1333
UPC	48	56	30	12	8

Anti Hairfall



SKU		200ml	400ml	675ml	
MRP		265	525	1169	
RLP		240.91	477.3	1043.8	
UPC		56	30	12	

Active Protect



SKU		200ml	400ml	675ml	
MRP		265	515	1169	
RLP		240.91	468.2	1043.8	
UPC		56	30	12	

Large Sachets

9ml

SKU	AHF	SS	SB	CM
MRP	80	80	80	80
RLP	68.75	68.75	68.75	68.75
UPC	40	40	40	40







4+1

SKU	AHF	SS	SB	CM
MRP	80	80	80	80
RLP	68.75	68.75	68.75	68.75
UPC	40	40	40	40
	16+4 Free	16+4 Free	16+4 Free	16+4 Free

Head And Shoulders Shampoo						
	Smooth and Silky					
	SKU	90ml	200ml	400ml	750ml	1000ml
	MRP	84	205	420	989	1349
	RLP	76.37	186.36	381.8	883.04	1124
	UPC	48	56	30	12	8
	Cool Menthol					
	SKU	90ml	200ml	400ml	750ml	1000ml
	MRP	84	205	420	989	1349
	RLP	76.37	186.36	381.8	883.04	1124
	UPC	48	56	30	12	8
	Anti Hairfall					
	SKU	90ml	200ml	400ml	750ml	
	MRP	84	205	420	989	
	RLP	76.37	186.36	381.8	883.04	
	UPC	48	56	30	12	
	Neem					
	SKU	72ml	180ml	340ml	650ml	1000ml
	MRP	105	265	525	1199	899
	RLP	95.45	240.91	477.3	1070.5	802.7
	UPC	48	56	30	12	8
	Silky Black					
	SKU	90ml	200ml	400ml	675ml	
	MRP	84	205	420	989	
	RLP	76.37	186.36	381.8	883.04	
	UPC	48	56	30	12	
	Lime Fresh					
	SKU	90ml	200ml	400ml		
	MRP	84	205	420		
	RLP	76.37	186.36	381.8		
	UPC	48	56	30		

Small Sachets- 5ml

SKU	Daily Clean	Daily Cool	Daily Smooth	Neem	7in1
MRP	32	32	32	32	48
RLP	24.5	24.5	24.5	24.5	40
UPC	60	60	60	60	36
	16pcs	16pcs	16pcs	16pcs	16pcs
					


H&S Conditioner

	Smooth and Silky	
	SKU	80ml 200ml
	MRP	82 165
	RLP	71.3 143.47
	UPC	48 24
	Anti Hairfall	
	SKU	80ml 200ml
	MRP	82 224
	RLP	71.3 203.64
	UPC	48 24


 PANTENE	Brand Margin - 10%	 PANTENE
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Pantene Bottles						
	Hair Fall Control					
	SKU	90ml	200ml	400ml	700ml	1000ml
	MRP	75	189	375	899	1199
	RLP	68.18	171.8	340.9	802.68	999.17
	UPC	48	56	30	12	8
	Silky Smooth					
	SKU	90ml	200ml	400ml	700ml	1000ml
	MRP	75	189	375	899	1199
	RLP	68.18	171.8	340.9	802.68	999.17
	UPC	48	56	30	12	8
	Total Damage Control					
	SKU	80ml	200ml	380ml	700ml	1000ml
	MRP	75	189	345	775	1150
	RLP	68.18	171.8	313.65	691.96	958.33
	UPC	48	56	30	12	8
	Bamboo					
	SKU		200ml	340ml	675ml	
	MRP		195	385	805	
	RLP		177.3	350	718.75	
	UPC		56	30	12	
	Lively Clean					
	SKU	90ml	200ml	340ml	675ml	
	MRP	75	189	375	899	
	RLP	68.18	171.8	340.9	802.68	
	UPC	48	56	30	12	
	Luscious Thick					
	SKU	90ml	200ml	340ml	675ml	
	MRP	75	189	375	899	
	RLP	68.18	171.8	340.9	802.68	
	UPC	48	56	30	12	
	Anti Dandruff					
	SKU		200ml			
	MRP		180			
	RLP		163.6			
	UPC		56			

Pantene Conditioner


	Hair Fall Control		
	SKU	90ml	180ml
	MRP	98	229
	RLP	85.22	199.13
	UPC	24	24

	Smooth And Silky		
	SKU	90ml	180ml
	MRP	98	229
	RLP	85.22	199.13
	UPC	24	24

	Total Damage		
	SKU	90ml	180ml
	MRP	98	209
	RLP	85.22	181.73
	UPC	24	24








	Bamboo		
	SKU		180ml
	MRP		240
	RLP		208.69
	UPC		24


Oil Replacement




	SKU	80ml	180ml
	MRP	90	190
	RLP	78.3	165.2
	UPC	24	24

Pantene 2 in 1					
	Hair Fall Control				
	SKU	200ml	340ml	675ml	1000ml
	MRP	210	459	955	1095
	RLP	190.9	417.3	852.7	912.5
	UPC	56	30	12	8

	Smooth And Silky Care				
	SKU	200ml	340ml	675ml	1000ml
	MRP	229	440	955	1095
	RLP	208.2	400	852.7	912.5
	UPC	56	30	12	8


Small Sachets - Rs 2- 5ml								
	Hair Fall Control			Smooth and Silky Care		Lively Clean		Prepack
SKU	Rs 2	SH+CN	SH+SH	Rs 2	SH+SH	Rs 2	SH+SH	
MRP	32	32	32	32	32	32	32	128
RLP	26.02	26.02	26.02	26.02	26.02	26.02	26.02	94
UPC	30	30	48	30	48	30	48	12
	16Pcs	16Pcs	16Pcs	16Pcs	16Pcs	16Pcs	16Pcs	2HFC+2SSC
								


Conditioner Sachets Rs 4		
	SKU	HFC
	MRP	48
	RLP	41.74
	UPC	40
		16Pcs


Large Sachets Rs 4 - 9.1 ml				
SKU	HFC	TDC	LC	LB
MRP	64	64	64	64
RLP	55	55	55	55
UPC	40	40	40	40
	16Pcs	16Pcs	16Pcs	16Pcs
				

VICKS Brand Margin - 20% VICKS


	XTRA Strong Vaporub				
	SKU	10ml	10ml RTM	25ml	50ml
	MRP	55	196	125	215
	RLP	45.9	155.2	104.31	179.4
	UPC	540	144	216	140
		4pcs			


	Baby Rub						
	SKU	10ml	10ml RTM	25ml	25ml SW	50ml	50ml SW
	MRP	55	220	125	2500	215	2580
	RLP	45.9	173.57	104.31	1981.77	179.4	1973.53
	UPC	1080	144	216	16	120	12
		4pcs					


	Vaporub														
	SKU	5ml	5ml Mini RTM	5ml RTM	10ml	10ml Mini RTM	10ml Combo RTM	10gm RTM	10ml Pencil Box	25ml	25ml SW Promo /	50ml	50ml SW Promo / 20% Extra	105ml	105ml SW Promo
	MRP	25	132	300	48	240	516	576	576	109	2180	199	2985	340	3060
	RLP	20.87	105.1	240.33	40.05	195.27	405.53	461	480.6	90.95	1728.1	166.06	2324.76	283.71	2269.7
	UPC	1200	144	72	1080	144	40	72	80	320	16	180	12	72	8
			6pcs		12pcs		6pcs		12pcs			19+1		14+1	


	Inhaler					
	SKU	Keychain	Super Saver Pack	5s Dangler	Jumbo(22+2)	Vaporu b + Inhaler
	MRP	69	129	345	1656	205
	RLP	57.57	107.64	287.88	1266.63	171.06
	UPC	720	72	32	25	hbt

	ROLL - ON Inhaler		
	SKU	4s	Hangsell(11+1)
	MRP	380	1200
	RLP	317.09	917.93
	UPC	12	12

	MINI ROLL ON Inhaler		
	SKU	2s	12s
	MRP	130	780
	RLP	108.34	595.83
	UPC	24	12


	3 IN 1					
		Honey Lemon		Orange		Med Lozenges
	SKU	Jar	Box	Jar	Box	Jar
	MRP	300	300	300	300	480
	RLP	250.32	250.33	250.32	250.33	400.53
	UPC	6	16	6	16	12

	Vicks Cough Drops				
	SKU	VCD 65+5	VCD 105+5	VCD 185+15	VCD 850+100
MRP	120	210	370	1700	
RLP	100.13	175.2	308.74	1418.6	
UPC	32	32	16	4	
	Bag	105+ 5pcs	185+ 10 pcs	850+ 100pcs	

	Action 500		
	SKU	N63 PB	N58 (11+1)
MRP	63	696	
RLP	46.69	515.75	
UPC	960	90	

	Bags		
	SKU	Bags Ginger	Bags Menthol
MRP	20	20	
RLP	16.69	16.69	
UPC	100	100	

New Launch				
	ZzzQuil			
	SKU	10s	24s	10s RTM
MRP	199	449	597	
RLP	165.85	374.20	472.49	
UPC	120	48	12	

	PODS			
	SKU	4S	4S RTM	10S
MRP	99	198	199	597
RLP	82.5	165.01	165.83	497.51
UPC	24	12	36	12

whisper **Brand Margin - 11%** *whisper*



Choice Aloe			
	Regular	20s	XL
SKU	6s	20s	6s
MRP	40	90	48
RLP	36.03	81.09	43.24
UPC	120	30	120



Whisper Choice Wings					
SKU	6s	20s	Bundle	7s WS	6s WS
MRP	35	110	60	3840	4200
RLP	31.53	99.1	54.05	3113.6	3481.14
UPC	120	30	45	1	1



Whisper Choice XL						
SKU	XL 6s	XL 6s WS	XL+6s	XL 18s	XL 36s	XL 36s B2G1
MRP	40	4560	45	120	235	705
RLP	36.03	3697.4	40.5	108.11	211.72	635.13
UPC	120	1	60	40	20	1





Whisper Choice Ultra						
SKU	6s	20s	40s	48s	80s	6s WS
MRP	50	160	320	599	666	5184
RLP	45.04	144.14	256.31	465.42	466.71	4203.36
UPC	112	30	16	18	1	1





Whisper Choice Nights				
SKU	XXL 6s	XXL 16s	XXL 40s	XXL 6s Ws
MRP	50	135	335	3000
RLP	45.04	108.12	268.3	2432.49
UPC	60	30	16	1

Ultra Clean													
	XL (11%)		XL (14%)		XL+ (11%)		XL+ (14%)			XL+ (29%)		XL+ (66%)	
	SKU	8s	15s	30s	44s	7s	15s	30s	44s	45s	50s	60s	150s
	MRP	90	175	350	449	90	190	375	599	480	659	749	1977
	RLP	81.09	153.05	307.02	348.88	81.09	171.17	328.95	465.42	421.06	512.05	581.98	1338.52
	UPC	60	32	18	16	60	48	18	18	18	18	12	1


Ultra Soft											
	XL (11%)		XL (14%)		XL (29%)		XL+ (11%)		XL+ (14%)		
	SKU	7s	15s	30s	44s	45s	50s	6s	15s	30s	45s
	MRP	70	175	350	525	450	625	90	195	380	480
	RLP	63.06	157.7	307.02	407.93	394.74	485.6	81.09	175.7	333.3	421.06
	UPC	72	36	18	12	18	12	72	36	18	12


Bindazzz Nights													
	XL+ (11%)		XL+ (14%)		XXL+ (14%)			XXXL(14%)					
	SKU	7s	15s	30s	40s	45s	6s	16s	30s	2s	4s	10s	20s
	MRP	110	225	450	625	520	140	350	620	55	140	350	700
	RLP	89.19	180.18	99.1	197.4	394.7	485.63	456.14	122.81	307.02	481.74	307.02	544.03
	UPC	48	24	48	24	18	18	18	54	8	27	12	12

Koala Soft (14%)					
	XXL+		XXXL+		
	SKU	5s	10s	4s	8s
	MRP	150	330	150	300
	RLP	131.6	289.48	131.58	263.15
	UPC	48	24	48	24

	Koala Panty (29%)					
	SKU	2s	6s (M/L)	6s (L/XL)	12s (M/L)	12s (L/XL)
	MRP	149	399	425	798	850
	RLP	115.8	310.02	330.23	540.29	575.49
	UPC	24	12	12	12	12

	Maxi				
		Regular		XLw	
	SKU	8s	15s	8s	15s
	MRP	110	185	100	185
	RLP	99.1	162.3	90.09	162.28
UPC	75	45	80	50	

	Maxi Nights		
	SKU	7s	15s
	MRP	120	220
	RLP	108.11	193
	UPC	60	30







	Whisper Liners (14%)		
	SKU	20s	40s
	MRP	160	320
	RLP	140.35	280.71
	UPC	18	10








Brand Margin - 15%





RED Pants




RED Pants								
Pack 1s (17%)		SKU	NB	SM	MD	LG	XL	XXL
		MRP		10	13	15		
		RLP		8.33	10.83	12.5		
		UPC		324	324	324		
		Baby's Weight (KG)		4 to 8	7 to 12	9 to 14		
Pack 2s (17%)		SKU	NB	SM	MD	LG	XL	XXL
		MRP	20	20	25	30	36	
		RLP	16.67	16.67	21.37	25	30	
		UPC	168	168	168	192	168	
		Baby's Weight (KG)	Upto 5	4 to 8	7 to 12	9 to 14	12 to 20	
Pack 4s		SKU	NB	SM	MD	LG	XL	XXL
		MRP	36	40	50	60		
		RLP	31.3	33.33	43.48	50		
		UPC	72	72	72	72		
		Baby's Weight (KG)	Upto 5	4 to 8	7 to 12	9 to 14		
Regular Pack @99/-		SKU	NB - 10	SM - 10	MD - 8	LG - 6	XL - 7	XXL
		MRP	99	99	99	99	125	
		RLP	82.5	82.5	82.5	82.5	104.17	
		UPC	40	40	40	40	40	
		Baby's Weight (KG)	Upto 5	4 to 8	7 to 12	9 to 14	12 to 17	
Economy Pack @199/-		SKU	NB - 22	SM - 20	MD - 16	LG - 12	XL - 10	XXL
		MRP	199	199	199	199	199	
		RLP	165.83	165.83	165.83	165.83	165.83	
		UPC	24	24	24	24	24	
		Baby's Weight (KG)	Upto 5	4 to 8	7 to 12	9 to 14	12 to 17	
Value Pack @399/-		SKU	NB	SM - 42	MD - 34	LG - 23	XL	XXL
		MRP		399	399	399	399	
		RLP		332.50	332.50	332.50	332.50	
		UPC		12	12	12	12	
		Baby's Weight (KG)		4 to 8	7 to 12	9 to 14	12 to 17	

BLUE Pants										
Regular Pack @99/-		SKU	NB - 8	SM - 7	MD - 6	LG - 5	XL - 7	XXL	XXXL	
		MRP	99	99	99	99	159			
		RLP	82.5	82.5	82.5	82.5	132.50			
		UPC	40	40	40	40	40			
		Baby's Weight (KG)	Upto 5	4 to 8	7 to 12	9 to 14	12 to 17			
Economy Pack @199/-		SKU	NB - 17	SM - 15	MD - 12	LG - 10	XL - 9	XXL - 9	XXXL	
		MRP	199	199	199	199	199	299		
		RLP	165.83	165.83	165.83	165.83	165.83	249.16		
		UPC	24	24	24	24	24	24		
		Baby's Weight (KG)	Upto 5	4 to 8	7 to 12	9 to 14	12 to 17	15 to 25		
Value Pack @399/-		SKU	NB - 34	SM - 32	MD - 26	LG - 23	XL - 20	XXL - 16	XXXL	
		MRP	399	399	399	399	399	409		
		RLP	332.50	332.50	332.50	332.50	332.50	340.83		
		UPC	12	12	12	12	12	12		
		Baby's Weight (KG)	Upto 5	4 to 8	7 to 12	9 to 14	12 to 17	15 to 25		
Jumbo Pack @799/-		SKU	NB - 66	SM - 56	MD - 50	LG - 42	XL - 34	XXL - 28	XXXL	
		MRP	799	799	799	799	799	849		
		RLP	639.2	639.2	639.2	639.2	639.2	738.3		
		UPC	6	6	6	6	6	6		
		Baby's Weight (KG)	Upto 5	4 to 8	7 to 12	9 to 14	12 to 17	15 to 25		
Super Saver Pack @999/-		SKU	NB - 90	SM - 78	MD - 70	LG - 60	XL - 50	XXL - 42	XXXL - 23	
		MRP	999	999	999	999	999	999	1199	
		RLP	799.2	832.5	832.5	832.5	832.5	832.5	990.90	
		UPC	3	4	4	4	4	4		
		Baby's Weight (KG)	Upto 5	4 to 8	7 to 12	9 to 14	12 to 17	15 to 25	17 +	






Pampers Wipes				
SKU	Single		Double	
	Without Lid	With Lid	Without Lid	With Lid
MRP	199	249	398	498
RLP	165.84	207.5	331.67	415
UPC	24	24	12	12




Active Baby							
	SKU	NB - 7	NB - 24	SM - 22	MD - 20	LG - 18	XL - 16
	MRP	99	399	399	399	449	399
	RLP	86.09	346.96	346.96	346.96	390.44	346.96
	UPC	24	18	18	18	12	12
Economy Pack	Baby's Weight (KG)	Upto 5	Upto 5	3 to 8	6 to 11	9 to 14	12+
	SKU	NB - 72	SM - 46	MD - 62	LG - 50	XL - 32	
	MRP	1199	775	1299	1249	999	
	RLP	1042.61	673.92	1129.57	1086.09	868.69	
	UPC	4	6	6	6	6	
Value/ Jumbo Pack	Baby's Weight (KG)	Upto 5	3 to 8	6 to 11	9 to 14	12+	
	SKU	NB	SM - 92	MD - 90	LG - 78	XL - 56	
	MRP	1599	1599	1849	1749	1749	
	RLP	1390.43	1390.43	1607.82	1520.87	1520.87	
	UPC	4	4	4	4	4	
Super Saver Pack	Baby's Weight (KG)	Upto 5	3 to 8	6 to 11	9 to 14	12+	

Premium Care								
	SKU	NB - 24	SM - 21	MD - 16	LG - 13	XL - 11	XXL	XXXL
	MRP	399	399	399	399	399		
	RLP	346.96	346.96	346.96	346.96	346.96		
	UPC	18	18	18	18	18		
Economy Pack	Baby's Weight (KG)	Upto 5	Upto 8	7 to 12	9 to 14	12 to 17		
	SKU	NB - 50	SM - 46	MD - 38	LG - 30	XL - 24	XXL	XXXL
	MRP	899	899	899	699	899		
	RLP	749.17	749.17	749.17	582.5	749.17		
	UPC	6	6	6	6	6		
Jumbo Pack	Baby's Weight (KG)	Upto 5	4 to 8	7 to 12	9 to 14	12 to 17		
	SKU	NB - 76	SM - 70	MD - 54	LG - 44	XL - 36	XXL - 30	XXXL
	MRP	1349	1499	1499	1499	1499	1499	
	RLP	1124.17	1249.16	1249.16	1249.16	1249.16	1249.16	
	UPC	4	4	4	4	4	4	
Super Saver Pack	Baby's Weight (KG)	Upto 5	4 to 8	7 to 12	9 to 14	12 to 17	15 to 25	

Pampers IMAX (Taped)

	SKU	NB	SM	MD	LG	XL	XXL	XXXL
	MRP		24					
	RLP		20.87					
	UPC		108					
Pack 2s	Baby's Weight (KG)							
	SKU	NB	SM	MD	LG	XL	XXL	XXXL
	MRP		75	90	99			
	RLP		65.22	78.26	86.09			
	UPC		36	36	36			
Pack 5s	Baby's Weight (KG)							
	SKU	NB	SM	MD	LG	XL	XXL	XXXL
	MRP		189					
	RLP		164.35					
	UPC		24					
Regular Pack	Baby's Weight (KG)							
	SKU	NB	SM	MD	LG	XL	XXL	XXXL
	MRP		349	369	379			
	RLP		303.48	320.86	329.56			
	UPC		12	12	12			
Economy Pack	Baby's Weight (KG)							
	SKU	NB - 72	SM	MD	LG	XL	XXL	XXXL
	MRP	1099	749	1149	1149			
	RLP		651.30	999.14	999.14			
	UPC		6	4	4			
Jumbo Pack	Baby's Weight (KG)	Upto 5						

Oral-B Brand Margin - 20%

Oral B Kids

SKU	Tom & Jerry		Value Pack		Kids Cart		5cc+5kids+2cc
	1s	Tom & Jerry 2s	3s Pack	Soft	10+ 2 (Rs 15)	10+ 2 (Rs 20)	
MRP	79	135	50	50	150	200	155
RLP	65.84	112.5	41.67	41.67	125	166.67	129.17
UPC	72	72	48	48	20	24	24
Description					15*10-Rs.150 15*2-Rs.30	20*10-Rs.200 20*2-Rs.40	

Oral Adults



SKU	Neem				
	Neem 4s Pack	Neem 6s pack	Neem 6+1W Free	Neem 6+2 SW	Neem B2GIS
MRP	99	150	210	210	70
RLP	82.5	125	175	175	58.33
UPC	72	36	20	20	48
Description			One Criss Cross Free 35*6-Rs.210 40*1-Rs.40	2 Sensitive White Free 35*6-Rs.210 49*2-Rs.98	



SKU	Natural		
	Natural 3in1	Natural 6in GP Card	Natural 4 in 1
MRP	315	540	300
RLP	262.5	377.1	250
UPC	20	12	24
Description	(Rs 35) SW NEEM+SW CLVE+RH CHRCL INR35(3+3+3) 35*9-Rs.315	(Rs 25) 6 SHNYC+6 FRESHCL+3 Bacteria Free 6+6+3 FREE 25*12-Rs.300 30*3-Rs.90	(Rs 25) SHNYC+FRESHCL N+FCCHRCL+123 NEEM




SKU	OB 3in1 GPcard 6+6+3
MRP	248
RLP	206.66
UPC	24
Description	

SKU	Super Clean	
	Classic Super Clean	Complete Clean
MRP	35	160
RLP	29.17	133.34
UPC	120	24
Description		10 + 2 Complete Clean 16*10-Rs.160 16*2-Rs.32

SKU	Fresh Clean	
	Fresh Neem+2Neem (Rs 20)	Fresh Charcl10+2 (Rs 25)
MRP	250	250
RLP	208.33	208.33
UPC	24	12
Description	10 Fresh Clean Neem+ 2 123 Neem 25*10-Rs.250 32*2-Rs.64	10 Fresh Clean + 2 Cavity Defense Charcoal 25*10-Rs.250

Herbs		
SKU	Herbs 3s M	Herbs M5 + 1 PHMN
MRP	99	200
RLP	82.5	166.67
UPC	48	24
Description	Neem + Clove +Tulsi	Neem+ Clove+ Tulsi (1 Criss Cross Neem Extract) 40*5=Rs.200 70*1=Rs.70
		

Clove		
SKU	Clove 6+ 1 Free	Clove B2G1S
MRP	210	80
RLP	175	66.67
UPC	20	48
Description	1 Criss Cross clove free 35*6=Rs.210 40*1=Rs.40	
		






3 in 1 Herb		Tulsi
3 in 1 Herb 1s	3 in 1 Herb B2G1	Tulsi B2G1
85	170	170
70.84	141.67	141.67
120	48	48
		






Neem Criss Cross B2G2	
MRP	160
RLP	133.33
UPC	36
	



Shiny					
SKU	Shiny Tulsi 6s Pack	Shiny M10+3CD (Rs 20)	Shiny M12+1CD Blk (Rs 20)	Shiny 12+3 Neem (Rs 25)	Shiny 10+2 Charcoal (Rs 25)
MRP	99	220	220	300	250
RLP	82.5	125	125	249.996	208.33
UPC	24	24	24	24	12
Description	Shiny Clean Tulsi	10 Shiny + 3 Cavity Defense 20*10=Rs.20 0 30*3=Rs.90	12 Shiny + 1 Cavity defense Black	CLOVE 12+3 NEEM123 25*12=Rs.300 32*3=Rs.96	10 Shiny Clean Tulsi + 2 Charcoal 25*10=Rs.250 35*2=Rs.70
					



Customer Care: +91 93287 81400







Sensitive Care				Sensitive Ultra Thin				
SKU	Sensitive Care 5s Pack	Sensitive Care B2G1	Sensitive Care Rs 30(6+2SW)	Sensitive Ultra Thin 1s	Sensitive Ultra Thin 2s	Sensitive Ultra Thin 6+1	Sensitive Ultra Thin B2G1	Sensitive Ultra Thin B2G2
MRP	120	170	180	75	96	450	120	150
RLP	100	141.67	150	62.5	80	375	100	125
UPC	36	48	20	120	60	20	48	48
Description			6 Sensitive Care + 2 Sensitive White			75*6=Rs.450 75*1=Rs.75		
								

HBT		Sensitive Ultra Thin Green		
Sensitive Ultra Thin Black 1s	Sensitive Ultra Thin Black B2G1	Sensitive Ultra Thin Green 1s	Sensitive Ultra Thin Green B2G1	Sensitive Ultra Thin Green B2G2
70	170	85	140	170
58.33	141.67	70.84	116.67	141.67
120	48	120	48	48
				

Sensitive White				
Sensitive White 1s	Sensitive White 2s Pack	Sensitive White B2G1	Sensitive White B2G2	Sensitive White Rs 49(5+1 Pack)
49	96	98	135	245
40.83	80	81.67	112.5	204.15
120	60	48	48	24
				5 Sensitive White + 1 Criss Cross
				







Criss Cross Soft			
SKU	Criss Cross Soft 1s	Criss Cross Soft 2s Pack	Criss Cross Soft Rs 80 (6+1)
MRP		120	480
RLP		100	400
UPC		60	20
Description			
			

Bacteria Blast		Pre Pack
Criss Cross Bacteria Blast B2G2	Bacteria Blast Soft	5s Pack
198	89	4224
165	74.17	3520
48	120	4
		








Plaque Criss Cross						
SKU	Plaque Criss Cross 1s	Plaque Criss Cross 2s Pack	Plaque Criss Cross B2G1	Plaque Criss Cross B2G2	Plaque Criss Cross Rs 80 (6+1)	Soft Criss Cross (6+1)
MRP	80	99	130	160	480	480
RLP	66.67	82.5	108.33	133.34	400	400
UPC	120	60	48	36	20	20
Description					80*6=Rs.480 80*1=Rs.80	
						




Gum Care									
	Criss Cross		Clove		Soft				
SKU	Gum Care Clove 2s Pack	Gum Care Criss Cross B2G2	Gum Care Clove B2G2	Gum Care Clove Rs 95 (6+1)	Gum Care Soft 1s	Gum Care Soft 2s Pack	Gum Care Soft B2G1	Gum Care Soft B2G2	Gum Care Soft Gum Protect
MRP	120	190	190	570	75	120	150	190	32
RLP	100	158.34	158.33	475	62.5	100	125	158.34	26.67
UPC	60	36	36	20	96	60	48	36	120
Description				95*6=Rs.570 95*1=Rs.95					
									

	Soft			Smart Flex	
SKU	Sensitive Soft 1s	Sensitive Soft 2s Pack	Sensitive Soft B2G2	Smart Flex 1s	Smart Flex 2s Pack
MRP	90	128	160	125	128
RLP	75	106.67	133.34	104.17	106.67
UPC	120	60	36	96	60
Description					
					

Cavity Defense Bacteria Fighter						
SKU	Cavity Defense Bacteria Fighter Rs 30	Cavity Defense Bacteria Fighter Pack 6 (Soft)	Cavity Defense Bacteria Fighter M6 + 1 SW	Cavity Defense Bacteria Fighter M6 + 2SW	Cavity Defense Bacteria Fighter S6 + 1 SW	Cavity Defense Bacteria Fighter S6 + 2 SW
MRP	30	120 Price Change	180	180	180	180
RLP	25	100	150	150	150	150
UPC	240	48	24	24	24	24
Description			6 bacteria free + 1 Sensitive White 30*6=Rs.18 49*2=Rs.98	6 Bacteria Free Criss Cross + 2 Sensitive White 30*6=Rs.180 49*2=Rs.98	6 Bacteria free Soft + 1 Sensitive White 30*6=Rs.180 49*1=Rs.49	6 Bacteria free Soft + 2 Sensitive White
						

Cavity Bacterial Fight							
SKU	Cavity Defense (Rs 25)	Cavity Defense Soft (Rs 30)	Cavity Defense Pack 6	Cavity Defense 2s Value Pack	Cavity Defense 2s Value Pack (Soft)	Cavity Defense M6 + 2SW	Cavity Defense S6 + 2 SW
MRP	25	30	120	44	44	180	180
RLP	20.83	25		36.67	36.67	150	150
UPC	144	240	48	60	60	20	20
Description						6 Criss Cross + 2 Sensitive White	6 Soft + 2 Sensitive White
							

Cavity Defense Charcoal							
SKU	Cavity Defense Charcoal Rs 35	Cavity Defense Charcoal Pack 4	Cavity Defense Charcoal Pack 4 (Soft)	Cavity Defense Charcoal M6 + 1 PH	Cavity Defense Charcoal M6 + 2 NM	Cavity Defense Charcoal S6 + 1 Ph	Cavity Defense Charcoal S6 + 2 NM
MRP	35	120	120	210	210	210	210
RLP	29.17	100	100	175	175	175	175
UPC	240	72	72	36	20	36	20
Description				1 criss cross brush free	6 Criss Cross + 2 neem brush free 35*6=Rs.210 40*2=Rs.80	6 Soft + 1 Criss cross	6 Soft + 2 Neem
							

Cavity Bacterial Fight Black			
SKU	Cavity Defense Black Rs 35	Cavity Defense Black Soft (Rs 35)	Cavity Defense Black Pack 4
MRP	35	35	99
RLP	29.17	29.17	82.5
UPC	240	240	48
Description			
			

Floss		
SKU	50ml	
MRP	110	
RLP	100	
UPC	48	
Description		






Power Brush

SKU	Power Brush	
	Brush	2s
MRP	15999	1299
RLP	12306.93	1119.83
UPC	3	6
Description		
		






Frozen	
Brush	2s
1599	595
1378.45	512.93
6	12
Description	
	

Spiderman	
Brush	2s
1599	595
1378.45	512.93
6	12
Description	
	

Starwars	
2s	Pro 2
595	4199
512.93	3619.83
12	6
Description	
	


Pro			Vitality Cavity Action					Cavity Action		Soft	
Pro 600	Pro 2000	WC	BK	BL	WT	Brush + refill	2s	4s	Power brush	Power Refill Sft	
3199	4199	1599	1799	1599	1599	2554	955	1800	599	275	
2757.76	3619.83	1378.45	1550.86	1378.45	1378.45	2201.72	823.28	1551.72	499.16	230	
6	6	6	6	6	6	6	12	12	48	12	
											










Gillette Brand Margin - 12% Gillette


7 O Clock					
SKU	Stainless Razor	Platinum Razor	Sterling Razor	P II Razor	Blades 10s
MRP	49	99	100	125	30
RLP	42.08	86.57	87.72	111.61	20
UPC	144	144	144	144	800
					


Presto					Presto 3
SKU	1s	5s	10s	B3G1	5+1
MRP	20	100	150	75	240
RLP	17.14	78.61	118.01	65.78	188.68
UPC	768	100	50	192	100
					

Blades									
	Winner			Winner 2			Wilman		
	SKU	50s		SKU	5s		SKU	5s (EXE)	5s (PREM)
	MRP	150		MRP	80		MRP	140	149
	RLP	102.04		RLP	57.5		RLP	122.81	130.7
	UPC	160		UPC	200		UPC	600	600

	Wilkinson								
	SKU	5s	Tuck Card	5s Guard Promo	5E DE	DE Box	UTI Box	Wilkinson Saloon (10s)	Wilkinson Saloon
	MRP	140	30	149	15	500	1005	125	150
	RLP	101.1	20.81	103	10.11	349.99	699.03	95	103.00
	UPC	120	800	60	1200	48	24	160	160

Razor											
	Guard										
	SKU	Razor	1s	2s	4s	R+3 Promo	8s	R+6 Promo	R+12 Promo	Razor + Wilki promo	
	MRP	125	140		48	61	84	85	151	125	
	RLP	98.95	112		40	48	70	70.44	125.13	100	
	UPC	108	240		480	144	480	120	144	24	
		5 pcs	10 pcs								
	Guard 3										
	SKU	Razor	1s	R+ 2s	3s	4s	6s	8s+2s	12s		
	MRP	80	35	130	110		180	400			
	RLP	69.33	31	116.1	94.01		148.73	305.34			
	UPC	80	800	144	120		128	30			
	Vector										
	SKU	Razor	2s	4s	6s						
	MRP	99	95	175	235						
	RLP	88.39	83.05	152.99	205.45						
	UPC	144	600	600	600						
	Vector 3										
	SKU	Razor	1s	2s	3s	4s	6s				
	MRP	175		149		249					
	RLP	156.26		133		222.32	222.32				
	UPC	30		72		72	72				
	Mach 3 Start										
	SKU	Razor	2s	4s	8s	12s					
	MRP	220	325	575	1140	1375					
	RLP	196.43	290.18	513.39	1027.0	1238.74					
	UPC	36	72	48	36	60					
	Mach3										
	SKU	Razor	2s	4s	8s	12s	Foam Promo	4s Promo			
	MRP	275	325	575	1140	1375	275	699			
	RLP	245.54	290.18	513.39	1027.0	1238.74	245.54	624.10			
	UPC	36	72	48	36	60	36	24			
	Mach 3 Turbo										
	SKU	Razor	Flexi Razor	2s	Sen 2s	4s	Sen 4s	8s	10s		
	MRP	290	399	399	425	745	799	1299	1675		
	RLP	258.93	348.83	352.01	382.89	657.26	719.81	1170.27	1495.54		
	UPC	36	36	72	72	48	48	36	24		
	Mach 3 Bold										
	SKU	Gift Pack		H+2							
	MRP	1199		599							
	RLP	1070.53		534.83							
	UPC	6		24							
	Fusion										
	SKU	Razor	M case	2s	3s	4s	4s Promo	8s	8s+gel Free		
	MRP	425	350	625		1149	1250	2075	1600		
	RLP	379.46	312.5	558.04		1025.9	1116.1	1852.67	1428.57		
	UPC	36	24	200		40	6	40	24		
	Fusion Power										
	SKU	Razor	1s	2s	3s	4s	6s	8s	12s		
	MRP	575		649		1299		2399	1200		
	RLP	513.39		579.47		1159.82		2141.96	1071.43		
	UPC	36		200		40		40	6		
	Fusion Proglide										
	SKU	Razor	Flexbal Rzr	1s	2s	3s	4s	6s	8s	Proglide Gift Pack	
	MRP	549	575		699		1299		2399	1200	
	RLP	490.18	513.39		624.1		1159.82		2141.96	1071.43	
	UPC	36	36		40		40		40	6	
	SkinGuard										
	SKU	Razor	1s	2s	3s	4s	6s	8s	12s		
	MRP	399		350		1099		1130			
	RLP	356.25		312.5		981.25		1008.93			
	UPC	36		200		200		200			





	SKU	Mach-3 Charcoal	2s	4s
	MRP	349	349	649
	RLP	311.6	311.6	579.47
	UPC	36	72	48





	SKU	Styler
	MRP	1840
	RLP	1642.86
	UPC	16

Celebration and Gift Packs

Mach 3 Celebration Pack		SKU	Celebration Pack	Fusion Celebration Pack		SKU	Celebration Pack
		MRP	499			MRP	1350
		RLP	445.58			RLP	1205.36
		UPC	6			UPC	6
ProGlide Gift Pack		SKU	Gift Pack	Fusion Gift Pack		SKU	Gift Pack
		MRP	1200			MRP	875
		RLP	1071.43			RLP	781.25
		UPC	6			UPC	6


Gillette Brand Margin - 12% Gillette




Pro Shave Gel - 195g			Tube Shave Gel				
SKU	Aqua Hydra	Icy Cool	Sensitive Skin		Moisturizing		
MRP	425	425	SKU	25g	60g	25g	60g
RLP	379.46	379.46	MRP	49	99	49	99
UPC	6	6	RLP	43.75	88.39	43.75	88.39
			UPC	144	144	144	144
							



Base Gel				Sensitive Gel - 195g			
	Comfort Glide		Refreshing Breeze		SKU	Deep Comfort	Skin Soothing
SKU	70g	195g	70g	195g	MRP	375	375
MRP	175	325	175	325	RLP	334.82	334.82
RLP	156.26	290.18	156.26	290.18	UPC	6	6
UPC	6	6	6	6			
							

Guard Cream			
SKU	25g	25g RTM	125g
MRP	25	100	60
RLP	20	80	48
UPC	144	24	72
		4 pcs	
			

Guard Gel		
	SKU	Guard Gel (80g)
	MRP	60
	RLP	53.57
	UPC	144
Guard Foam		
	SKU	Guard Foam
	MRP	125
	RLP	111.6
	UPC	24

	SKU	Tube Shave Gel
	MRP	640
	RLP	571.42
	UPC	8
	1 Stremer = 80 Pcs	

Foam				
	Regular		Menthol	Lemon Lime
SKU	50g	196g	196g	196g
MRP	90	225	225	225
RLP	80.36	200.89	200.89	200.89
UPC	48	24	24	24
				

Fat Foamy - 300g		
SKU	Regular	Sensitive
MRP	275	275
RLP	245.54	245.54
UPC	12	12
		
		

Gillette Shaving Cream				
	Regular		Lime	
SKU	30g	93g	30g	93g
MRP	40	75	40	75
RLP	35.71	66.96	35.71	66.96
UPC	144	96	144	96
				

Gillette Shaving Brush (SBR)		
SKU	1	7+1
MRP	80	560
RLP	70.17	489.6
UPC	144	24
		

Shaving Foam			
SKU	Charcoal	Neem	Lmn
MRP	249	249	249
RLP	222.32	222.32	222.32
UPC	24	24	24
			

After Shave Splash								
	Artic Ice		Cool Wave		ICY Cool		Refreshing Breeze	
SKU	50ml	100ml	50ml	100ml	50ml	100ml	50ml	100ml
MRP	268	469	268	469	325	499	325	499
RLP	239.29	418.75	239.29	418.75	290.18	445.54	290.2	445.54
UPC	6	6	6	6	12	12	12	12
								

Gillette
Venus

Brand Margin - 14%

Gillette
Venus

Venus				
	Venus Breeze			
	SKU	Razor	2s	
	MRP	375	475	
	RLP	329	416.67	
	UPC	18	40	
	Venus Classic			
	SKU	Razor	2s	4s
	MRP	325	375	649
	RLP	285.1	328.95	569.3
	UPC	18	24	18
	Venus Skin Love			
	SKU	1s	3s	
	MRP	165	399	
	RLP	144.7	350	
	UPC	72	40	
	Venus Snap			
	SKU	1UP	3UP	
	MRP	425	799	
	RLP	372.8	700.88	
	UPC	24	18	
	Simply Venus			
	SKU	3s	B4G1(Skin Love)	5s
	MRP	89	399	350
	RLP	78.06	350	307
	UPC	192	40	40
	Satin Care Gel			
	SKU	200ml		
	MRP	299		
	RLP	262.3		
	UPC	6		
	Venus Gift Pack			
	SKU	Gift Pack		
	MRP	999		
	RLP	876.3		
	UPC	12		
	Venus Bikini Sensitive			
	SKU	1S	2S	
	MRP	165	299	
	RLP	144.7	262.28	
	UPC	48	48	

Old Spice


Brand Margin - 12%


Old Spice

After Shave Lotion Atomizer (150ml)			
SKU	Original	Musk	Fresh Lime
MRP	325	325	325
RLP	290.18	290.18	290.18
UPC	24	24	24
















After Shave Lotion										
	Original			Musk			Fresh Lime		LienPride	
SKU	50ml	100ml	150ml	50ml	100ml	150ml	50ml	150ml	100ml	150ml
MRP	130	249	299	130	249	299	130	299	249	299
RLP	116.07	222.32	266.97	116.1	48	24	116.08	266.97	222.3	267
UPC	72	48	24	72	222.3	267	72	24	48	24

Shaving Cream							
	Original		Musk		Fresh Lime		
SKU	30g	70g	40	70g	30g	70g	
MRP	40	75	40	75	40	75	
RLP	35.71	66.96	35.71	66.96	35.71	66.96	
UPC	144	96	144	96	144	96	

Zero Gas (140ml)	SKU	Krakengard	Nomad	Amber	Original	
	MRP	299	299	299	299	
	RLP	260	260	260	260	
	UPC	48	48	48	48	
	SKU	Timber	LionPride	Wolfthorn		
	MRP	299	299	299		
	RLP	260	260	260		
	UPC	48	48	48		

Deodrant Bottles (150ml)	SKU	Fresh	Sport	DangerZone	White Water	
	MRP	199	199	199	199	
	RLP	164.46	164.46	164.46	164.46	
	UPC	48	48	48	48	
	SKU	Afterparty	Original	Musk		
	MRP	199	199	199		
	RLP	164.46	164.46	164.46		
	UPC	48	48	48		

Brand Margin - 20%

Car													
Car Gel (75g)	SKU		Refreshing Lemon		Romantic Rose		Relaxing Lavender	CarGel Lav+Lem+Rose					
	MRP		349		349		349	1047					
	RLP		290.83		290.83		290.83	747.86					
	UPC		24		24		24	8					
Car Starters (7.5ml)	SKU		Aqua		Lavender Bouquet		Exotic Jasmine		Vanilla Bouquet		After Tobacco		Sweet Citrus
	MRP		349		349		349		349		315		349
	RLP		290.83		290.83		290.83		290.83		262.5		290.8
	UPC		12		12		12		12		12		12
Car Refill (7.5ml)	SKU		Aqua		Lavender Bouquet		Exotic Jasmine		Vanilla Bouquet		After Tobacco		Sweet Citrus
	MRP		249		249		249		199		199		199
	RLP		207.5		207.5		207.5		165.83		165.83		165.8
	UPC		12		12		12		12		12		12
Car Starter + Refill	SKU		Aqua		Lavender Bouquet		Vanilla Bouquet						
	MRP		440		440		440						
	RLP		366.67		366.67		366.67						
	UPC		12		12		12						

Home

Home Gel (75g)	SKU		Relax		Love Bouquet		Lemon Grass	Relex+love
	MRP		299		299		299	598
	RLP		249.16		249.16		249.16	498.33
	UPC		12		12		12	12

Air Effects (275g)



SKU	Anti Tobacco	Fresh Boost	Floral Escape	Sandal wood
MRP	299	299	299	299
RLP	249.16	249.16	249.16	249.16
UPC	12	12	6	6
SKU	Lavender Bouquet	Rose & Blossom	Exotic Jasmine	Sweet Berries
MRP	299	299	299	299
RLP	249.16	249.16	249.16	249.16
UPC	6	6	6	6



SKU	Air Effects SBD
MRP	897
RLP	618.62
UPC	6





 Olay YOUR BEST BEAUTY	Brand Margin - 20%	 Olay YOUR BEST BEAUTY
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Natural Aura Skin (Fair and Lighter Skin)	Day						Night	
	SKU		IGF (20g)	IGF (40g)	50g		50g	
	MRP		99	199	429		399	
	RLP		86.09	173.05	373.04		346.96	
	UPC		48	24	24		24	

Face Mask	SKU		Algae		Camellia		Sake Yeast
	MRP		199		199		299
	RLP		165.83		165.83		249.17
	UPC		40		40		40

Age Protect (Anti Ageing)	SKU		18g	40g	Ultimate Eye Cream		SKU	15ml
	MRP		199	399		MRP		1799
	RLP		173.04	346.96		RLP		1499.2
	UPC		48	24		UPC		12








Moisturizing Skin	Cream				Lotion	
	SKU		50g	100g		150ml
	MRP		349	599		649
	RLP		303.48	520.87		564.35
UPC		48	24		12	

AHA (Removes Dark Spots)	SKU		Cream (50ml)		Serum (15ml)		Serum (30ml)
	MRP		1999		999		1999
	RLP		1665.8		832.5		1665.8
	UPC		6		12		6


White Radiance


Day				Night		
SKU		20g	50g		50g	Day(50g)+ Night(50g)
MRP		399	999		999	1598
RLP		332.5	832.5		832.5	1331.66
UPC		12	6		6	6

Total Effects

SKU		Cleanser (100g)		Serum (50g)		Day+ SRM (50g)		Day (50g) +Mini MS		Day(50g)+ Night(20g)		Day+ night (50g)		Normal UV(50g)+ Cleanser
MRP		299	1099	1398	1298	1049	1599	1049						
RLP		260.03	955.66	1215.65	1128.7	912.18	1390	912.18						
UPC		12	6	6	6	6	6	6						

Day Cream


		FW		Gentle UV	Mini Day SPF	Normal NUV		Normal UV		TOF UV	
SKU		20g	50g	50g	12g	20g	50g	8g	20g	50g	50g
MRP		429	949	949	299	429	949	160	429	949	949
RLP		373.04	825.21	825.21	260	373.04	825.21	139.13	373.04	825.21	825.2
UPC		6	6	6	12	6	6	48	6	6	6


	SKU	20g	50g
	MRP	429	949
	RLP	373.04	825.21
	UPC	6	6

Regenerist

SKU		Cleanser (100g)		Serum (50g)		Day+ SRM (50g)		Cream + Cleanser
MRP		399	1699	2598	1399			
RLP		332.5	1415.84	2165	1165.83			
UPC		12	6	6	6			

	MS Day + Cleanser		MS Day + Serum (30 ml)		Whip NUV (50g) + Lum Essence		SPF (50g) + MS Night (50g)		Micro UV
	1699		3698		3298		3698		1799
	1415.83		3081.67		2748.33		3082		1499
	6		6		6		6		6

	Day Cream			
		MS Day		Day
	SKU	10g	50g	50g
	MRP	399	1799	1499
	RLP	347	1499	1249
UPC	12	6	6	

	Night Cream			
		MS Night		Night
	SKU	50g	50g	50g
	MRP	1799	1499	1499
	RLP	1499	1249	1249
UPC	6	6	6	

Luminous (Even Tone and Glow)

	Day		Night		Cleanser		
SKU		20g	50g		50g		100g
MRP		499	1199		1399		399
RLP		415.83	999.17		1165.84		332.5
UPC		12	6		6		12

Cream + Cleanser		Mini Essence	Lotion	Niacinamide				
	Cream + Cleanser		7ml	75ml		Cream 50gm		Serum 30 ml
	1299		349	1199		1999		1999
	1082.5		303.48	1165.84		1665.83		1665.83
	6		12	6		6		6

Super Serum

SKU		CICA Serum (30ml)		Hyaluronic Acid Serum (30ml)		Vitamin C Serum (15ml)		Vitamin C Serum (30ml)		Vitamin C Cream (50g)
MRP		1999		1999		999		1999		1999
RLP		1665.83		1665.83		832.5		1665.83		1665.83
UPC		12		12		12		12		6

	AHA Serum 15ml		Vit C Cream+Cleanser		Vit C Serum+Cleanser		Vit C SPF30 (50gm)		Vit C eye cream (15 ml)
	999		999		999		1999		1999
	832.5		868.69		868.69		1665.83		1665.83
	12		6		6		6		12

Whips

SKU		Whips Luminous NUV (10ml)		Whips Regenerist NUV (10ml)		Luminous NUV Cream (50g)		Regenerist NUV Cream (50g)
MRP		499		499		1999		1999
RLP		433.91		433.91		1665.83		1665.83
UPC		12		12		12		12