



PRODUCT DETAILER

HOME AND PERSONAL CARE

West & South



7 STEPS

of the

Dabur Sales Call

1. Planning & Preparation

2. Greet the Customer

3. Outlet Check

4. Merchandising

5. Presentation & Objection Handling

6. Closing & Order Summary

7. Administration

Hair Oils



Amla Hair Oil

3ml, 30ml*, 45ml, 70ml*, 90ml, 180ml, 275ml & 450ml



Dabur Sarson Amla Hair Oil

40ml, 80ml, 175ml, 300ml* & 450ml



Brahmi Amla Hair Oil

40ml, 80ml, 175ml*, 300ml* & 500ml*



Dabur Almond Hair Oil

3ml, 30ml, 50ml, 100ml, 200ml, 300ml & 500ml



Dabur Jasmine Hair Oil

40ml, 80ml & 175ml



Special Hair Oil

100ml & 200ml

* Available in Select Market only.

Hair Oils



Anmol Coconut Oil

3ml, 40ml pouch, 100ml, 175ml & 500ml



Vatika Enriched Coconut Hair Oil

25ml, 75ml, 150ml & 300ml



Vatika Enriched Coconut Oil with Hibiscus*

25ml*, 75ml, 150ml & 300ml



Anmol Jasmine Oil*

40ml, 100ml, 200ml & 450ml*

* Available in Select Market only.

Shampoos



Vatika Naturals Health Shampoo

80ml, 180ml, 340ml & 640ml
Sachet 5.6ml (4ml + 1.6ml Free)



Vatika Naturals Anti Dandruff Shampoo

80ml, 180ml & 340ml
Sachet 5.6ml (4ml + 1.6ml Free)



Vatika Naturals Black Shine Shampoo

80ml, 180ml & 340ml
Sachet 5.6ml (4ml + 1.6ml Free)



Almond Shampoo

6ml, 200ml & 340ml

Home Care



Odonil Block:

35g, 50g, 75g, 100g

5 Variants: Jasmine, Lavender, Orchid, Rose, Sandal



Odonil Zipper : 5 Variants:

Soulful Jasmine, Scintillating Rose, Joyful Lavender, Blissful Citrus & Alluring Daffodil



Odonil Smile : 3 Variants: Spanish Sunset, Miami Dream & French Melody



Odonil Aerosol: 140ml, 200ml & 550ml

5 Variants: Citrus, Jasmine, Lavender, Rose, Sandal



Odonil Room Freshening Gel

50g & 75g

6 Variants: Jasmine, Lavender, Lemon Grass, Straw Berry, Passion Fruit, Mix Perfume



Odonil 1 Touch Freshener

2 Variants: Floral Bouquet & Natural Spring
Combo: (Machine + 12ml refill), **Refill** 12ml

Home Care



Sanifresh:

200ml, 500ml, 750ml & 1 Ltr



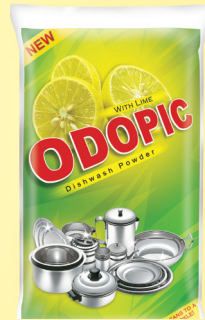
Dazzl Floor Cleaner:

5 Ltr



Odopic Bar

200g, 500g & 300g X 3



Odopic Powder

500g, 1kg, 2kg, 4kg & 4.5kg



Bambi Fabric Care

Cuff & Collar Cleaner - 200ml

Skin Care



Gulabari Rose Water

30ml, 59ml, 120ml, 250ml & 400ml



Gulabari Face Cleanser

50ml & 100ml



Gulabari Moisturizer

50ml, 100ml, 200ml & 350ml



Gulabari Cold Cream

8ml, 15ml, 29ml, 55ml & 100ml

Fem Bleach



Fem Saffron Fairness Bleach
8g, 24g, 40g, 64g & 314g



Fem Gold Fairness Bleach
8g, 24g, 40g, 64g & 212g



Fem Turmeric Herbal Bleach
8g, 24g & 360g



Fem Pearl Fairness Bleach
8g, 24g, 64g & 314g



De Tan Bleach
10g & 30g



Gold Ultra Bleach
10g & 30g

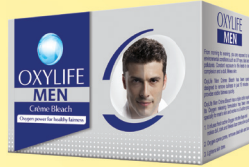


Diamond Bleach
10g & 30g

Oxy Bleach



OxyLife Creme Bleach
9g, 27g , 126g & 310g



OxyLife Men's Creme Bleach
15g & 150g

Hand Wash



Liquid Soaps

Rose, Sandal, Blossom & Lemon
185ml, 900ml, 1Lt & 5Lt

Hair Removal Cream

Fem Anti Darkening Hair Removal Cream



Gold - 25g & 40g



Turmeric - 25g & 40g



Rose - 25g & 40g



Sandal - 25g & 40g