



PRODUCT DETAILER

HEALTH CARE

West & South



7 STEPS

of the

Dabur Sales Call

1. Planning & Preparation

2. Greet the Customer

3. Outlet Check

4. Merchandising

5. Presentation & Objection Handling

6. Closing & Order Summary

7. Administration

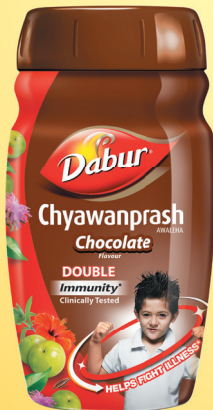
Health Supplements



Chyawanprash
250g, 500g, 1kg & 2kg



Chyawanprakash Sugar Free
500g & 900g



Chyawanprash Chocolate
450g & 900g



Chyawanprash Mixed Fruit
450g & 900g

Health Supplements



Honey: 20g, 50g, 100g, 250g, 500g & 1kg



Squeezy Pack: 225g & 400g



Sharbat-E-Azam
750ml



Keora Water
250ml

Health Supplements



Glucose D

Jar: 250g, 500g, 1kg & 2kg

Carton: 125g



GlucoPlus-C Lemon

Carton: 125g, 500g & 1kg

Jar: 400g



GlucoPlus-C Orange

Carton: 125g, 200g, 500g & 1kg

Jar: 400g



GlucoPlus-C Mango*

Carton: 125g & 500g

*Available in select Markets only.

Digestives



Hajmola Bottle

120 Tab.: -Regular, Imli, Pudina, Anardana & Chatcola

160 Tab Jar .: - Regular, Imli, Pudina, Anardana, Amrud & Chatcola



Hajmola Jar

160s - Regular, Imli, Pudina Amrud & Anardana & Chatcola



Hajmola

20's Pouches Regular
Imli, Pudina, Amrud, Anardana & Chatcola



Hajmola Candy

Refil :50 & 130
Jar : 90, 130, 250 & 500
(Aam & Imli)



Hingoli:

90 Tab. Bottle
120 & 200 Sachet Jar



Dabur Sat Isabgol:

10g, 50g, 100g & 200g

Digestives



Pudin Hara Active:
10ml, 30ml & 50ml



Pudin Hara Pearl:
12 & 40 Strips Dispenser
4 Pearls Jar (30 Strips)



Pudin Hara Fizz :
5g x 6 sachets mono Corton
Jar : 20 Sachets



Dabur Pudina Hara Antacid:
170ml



Dabur Nature Care:
Regular: 100g & 375g



Dabur Nature Care:
Double Action: 100g



Dabur Nature Care Kabz Over:
100g

Baby Care



Lal Tail

25ml, 50ml, 100ml, 200ml & 500ml



Janam Ghunti:

30ml, 60ml & 125ml



Gripe Water:

125ml

Cough & Cold



Honitus Syrup
100ml & 200ml



Honitus Hot Sip Sachet
30 sachets Dispenser
7 Sachets Packs



Honitus Cough drops
100, 300 & 500 Sachet Jars
(Available Favours): Ginger 100's & 300's,
Lemon 100's & 300's, Honi-Orange 300's
Mix (Ginger, Lemon, Tulsi) - 300s, 500s



Honitus Madhuvaani
150g

Rejuvenator



Dabur Shilajit Gold
10Caps & 20 Caps



Dabur Shilajit Double Gold
10Caps



Dabur Shilajit
10Caps, 30 Caps & 100 Caps

Asav & Arishta



Dabur Ashokarishta
225ml, 450ml & 680ml



Dabur Dashmularishta
225ml, 450ml & 680ml

Ayurvedic Specialities



Dabur Badam Tail
25ml, 50ml & 100ml



Dabur Active Blood Purifier
100ml & 200ml



Dabur Mahanarayan Tail
50ml & 100ml



Dabur Maha Bhringraj Hair Oil
100ml, 200ml & 300ml



Triphala churna
60g, 120g & 500g



Lavanbhaskar Churna
3g,30g, 60g,120g & 500g

Mosquito Repellents



Odomos Lotion:
60ml & 120ml



Odomos Cream:
15g, 25g, 50g & 100g
Odomos Natural Cream:
25g, 50g & 100g



Odomos Fabric Roll On: 8ml



Odomos Oil: 40ml



Odomos Gel: 80ml
Odomos Spray: 100ml



Odomos Bands:
Available in Green & Yellow
Odomos Patches:
10 patches & 24 patches

Oral Care



Dabur Red Paste

22g, 50g, 100g, 150g, 150g+150g,
200g & 300g



Red Gel Toothpaste

25g, 40g, 80g & 150g



Dabur Babool Toothpaste

15g, 28g, 45g, 65g, 100g, 175g &
175g+175g



Meswak Toothpaste

22g, 50g, 100g, 150g, 200g & 300g



Dabur Lal Dant Manjan

2g, 20g, 40g, 60g, 100g, 150g & 300g



Babool Ayurvedic Toothpaste

25g, 60g, 100g & 175g